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- Today June 28, 2007 is the day of the NBA draft.
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# What is a draft?

In grade school, the sadistic gym teacher chooses two captains. They then choose teams according to who is good, popular and friends. They alternate turns until no one is left.

### Example: Draft

 $\begin{array}{l} \textbf{Captain A: } Arnold \succ Bill \succ Chris \succ David \succ Jeff \succ Todd \\ \textbf{Captain B: } Bill \succ Chris \succ David \succ Arnold \succ Jeff \succ Todd \\ \end{array}$ 

- Sports drafts are used in all major US sports. Most important are the NBA and the NFL.
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Queues/Contests

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# Sincere and sophisticated solutions

### Example: Draft (sequence: ABABAB)

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**Sincere choice** is when teams choose according to their preferences:

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# Item-by-Item Pareto Optimality

- can match a new player it gets in A' to a different old player it gets in A and
- If or each such match, weakly prefers the new player in A' and
- there is at least one team that strictly prefers the new palyer in A' for at least one match.
- Brams & King [2001] shows that all sincere choices are item-by-item Pareto optimal.
- Note the two allocations compared must each have the same number of players for each team.
- Thus, teams would not want to trade single players.

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Item-by-Item Pareto optimality

# **Problems with Drafts**

Sophisticated result is not necessarily item-by-item Pareto Optimal.

# Example: Brams and Straffin [1979] (sequence: ABCABC)

 $\begin{array}{l} \mathsf{A:} 1 \succ 2 \succ 3 \succ 4 \succ 5 \succ 6 \\ \mathsf{B:} 5 \succ 6 \succ 2 \succ 1 \succ 4 \succ 3 \\ \mathsf{C:} 3 \succ 6 \succ 5 \succ 4 \succ 1 \succ 2 \end{array}$ 

Sophisticated yields (31,25,64) Notice that (12,56,34) makes EVERYONE better off. Drafts oooooooo

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A:  $1 \succ 2 \succ 3 \succ 4 \succ 5 \succ 6$ B:  $5 \succ 6 \succ 2 \succ 1 \succ 4 \succ 3$ C:  $3 \succ 6 \succ 5 \succ 4 \succ 1 \succ 2$ 

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Drafts oooooooo Queues/Contests

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Item-by-Item Pareto optimality

# Another Problem with Drafts

Sophisticated choices may not be monotonic in position. Non-Monotonicity: When somebody moves up in order it may hurt them or when they move down in order it may help them.



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Item-by-Item Pareto optimality

# Does ex-post trading help?

Example (sequence: ABAB)	
A: 1 2 3 4	
B: 2 3 4 1	

- Sincere play is A1, B2, A3, B4 yielding (13,24)
- Sophisticated play is A2, B3, A1, B4 yielding (12,34)
- If A chooses 2, then
  - If B doesn't choose 1, A will get 1.
  - If B chooses 1, A chooses 3.
- If A has bargaining power, he can trade 3 for 1 instead of 2 for 1.
- Thus, we won't get sincere outcomes.

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# Does ex-post trading help?

What about simple ex-post trading?

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# Take any example of two teams. Rules:

- Each team can choose an object still available.
- At the time of selection, they can make an offer to swap this object for another object already chosen.
- This offer is placed on hold until all objects are selected.
- We then go back over the offers starting with the most recent and going back to the furthest in the past

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- Sincere play is A1, B2, A3, B4 yielding (13,24)
- Sophisticated play is A2, B3, A1, B4 yielding (12,34)
- Our mechanism has the sincere outcome as the (subgame-perfect) equilibrium outcome.
- If A instead begins with A2, then we follow with B1  $\rightarrow$  2, A3, B4
  - Note if instead of A3, A chooses A3 → 1, it would be refused.

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- Is there an object free that the other player prefers to what he has chosen? If no, choose your most preferred object.
- If yes, let x be the other player's most preferred object free.
  Let y be your most preferred that the other player has and prefers x to it.
- If you prefer a free object to *y*, then chose the free object.
- If you prefer y to any free object, choose x-> y. (choose x and offer to trade it for y).

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#### Intuition of Strategy

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- Rules are simple.
- (simplest) Equilibrium is just like draft.
- Only complications are off simplest equilibrium.
- One only needs to know their ordinal ranking of players to play the on equilibrium strategy.
- Allocation reflects selection order: fair.
- Any item-by-item Pareto Optimal allocation is a sincere outcome of some order of play and vice versa.
- Trading draft positions or trading players after the draft (both occur in sports) will arrive at bundle Pareto Optimality where each team is at least as well off as sincere.

### **Open Problem**

- Rules are simple.
- (simplest) Equilibrium is just like draft.
- Only complications are off simplest equilibrium.
- One only needs to know their ordinal ranking of players to play the on equilibrium strategy.
- Allocation reflects selection order: fair.
- Any item-by-item Pareto Optimal allocation is a sincere outcome of some order of play and vice versa.
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